# Værktøj til valg af forandringsstrategi - Instruktion -

Udfyld spørgeskemaet for én virksomhed. Først individuelt. Dernæst diskussion i gruppen indtil enighed.

Giv følgende point:

+1 = Agree

 $+ \frac{3}{4}$  = Partly agree

0 = Neither nor

- <sup>3</sup>/<sub>4</sub> = Partly disagree

-1 = Disagree

Beregn "fit" for hver approach efter nedenstående former. Alle tal i formlerne svarer til et spørgsmålsnummer i spørgeskemaet. Tallet "2" bruges dog kun til at angive en fordoblet vægt:

## **BPR-strategi**

(+4-2\*5-18-19)/5\*100

-19

## Tilvalgs-strategi

(+11 + 12 + 13) / 3 \* 100

11	12	13

# Socialiserings-strategi

(+12 - 16 + 24 + 25) / 4 \* 100

1 12	-16	24	25

## Specialistdrevet strategi

(+2\*7 - 14) / 3 \* 100

2*7	-14

# Udforskende strategi

(+3-6+28)/3\*100

(15	0 1 20) 1 3 10	<i>J</i>	
3		-6	28

## Ledelsesdrevet strategi

(+20 + 22 + 26) / 3 \* 100

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	20	22	
	20	1 22	26
- 1	20		20

## Medarbejderdrevet strategi

$$(+2*10 + 2*15 + 27) / 5*100$$

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2*10	2*15	27
2*10	2*15	27

## Lærende strategi

$$(+24 + 29) / 2 * 100$$

24	29

#### Målingsdrevet strategi

$$(-3 - 21 + 31 + 2*32) / 5*100$$

-3	-21	+31	2*32

## Producerende strategi

$$(-3 + 8 + 23)/3 * 100$$

(810128)78 100		
1 -3	8	23

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Eksempel:

## Producerende strategi

$$(-3 + 8 + 23)/3 * 100$$

-3/4	1	3/4
-3	8	23

Svaret på spørgsmål 3 er partly disagree, dvs. at vi skriver "-3/4" i det første felt. Svaret på spørgsmål 8 er agree, dvs. at vi skriver "1" i det andet felt. Svaret på spørgsmål 23 er partly agree, dvs. at vi skriver "3/4" i det tredje felt.

Beregningen lyder nu:

$$--\frac{3}{4}+1+\frac{3}{4}$$
  
= 2.5 / 3 \* 100

= 83% fit

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Assertions / Statements	Agree	Partly agree	Neither nor	Partly disagree	Disagree
The Organization and Context					
3 - The organizational context is very dynamic and demands frequent changes					
4 - Too little is happening here - we have grounded to a halt					
5 - The organization is doing well and earning a lot of money					
6 - There is need for coordination across the organization					
7 -The work here is quite complex and dependent on specialized knowledge					
8 - We have knowledge and skill that could be used in a more optimal way through economics-of-scale and uniform processes					
The Employees					
10 - The best ideas for changes comes from the bottom of the organization					
11 - Our employees are self aware and always have an opinion					
12 - We have very knowledgeable employees that knows their area well					
13 - There are vast differences between what one and another employee					
14 - We are dependent on knowledge and specialists from outside					
15 - Organizational changes often happens without our (managements) contribution but with our accept					
16 - We have unhealthy power struggles and signs of bad chemistry between people					
Change in the Organization					
18 - We often makes changes					
19 - The changes we initiate always succeed					
20 - Right now we need change to happen fast					
21 - Right now there is a lot of disagreement about what needs to be changed and what direction we should take					
22 - It is primarily organizational structures that needs to be changed					
23 - It is primarily complex workflows that needs to be changed					
24 - It is primarily attitudes and social relations that needs to be changed in the future					
25 - Until now it is the work with social relations that has created change					
26 - In the past we have had success in requiring or dictating change					
27 - The results of change is much more important than the change process					
28 - We have a specific (and separate) part of the organization that takes care of exploring new things					
29 - We always gets experience and "best practices" diffused to new employees and new projects					
Metrics					
31 - We have a metrics program today - and we use the results					
32 - It is completely possible to measure the outcome or result of change					